	IN THE KENTUCKY PUBLIC SERVICE COMMISSION
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3	
4	IN RE: INVESTIGATION:
5	Case No. 2003-00433 AN ADJUSTMENT OF THE GAS AND ELECTRIC RATES,
6	TERMS, AND CONDITIONS OF LOUISVILLE GAS AND ELECTRIC COMPANY
7	BBBCTR10 CONTINVI
8	and
9	
10	Case No. 2003-00434 AN ADJUSTMENT OF THE ELECTRIC RATES, TERMS, AND
11	CONDITIONS OF KENTUCKY UTILITIES COMPANY
12	
13	* * *
14	
15	SWORN STATEMENT
16	OF
17	WALTER SALES
18	AUGUST 10, 2005
19	
20	
21	ELLEN L. COULTER, RPR Coulter Reporting, LLC
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25	

1	<u>I N D E X</u>
2	
3	Exhibit No. 1
4	May 4, 2004, May 5, 2004 and May 6, 2004)
5	May 6, 2004;
6	
7	
8	<u>APPEARANCES</u>
9	SPECIAL GENERAL COUNSEL TO THE PUBLIC SERVICE COMMISSION:
L 1	JONATHAN D. GOLDBERG
12	Goldberg & Simpson 3000 National City Tower
13	101 South Fifth Street Louisville, Kentucky 40202
1 4	FOR THE WITNESS:
L 5	DOUG BALLANTINE
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21	Doursville, Welleacky 40202
22	
23	
24	
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The sworn statement of WALTER SALES,
 1
     taken in the offices of Goldberg & Simpson,
 2
     3000 National City Tower, 101 South Fifth Street,
 3
 4
     Louisville, Kentucky, on Wednesday, the 10th day of
 5
     August, 2005, at approximately 8:10 a.m.
 6
 7
                           EXAMINATION
 8
 9
     BY MR. GOLDBERG:
10
                     Could you state your name, please.
             Q.
11
             Α.
                     Walter Sales.
12
                     And your business address?
             Q.
13
                     1700 PNC Plaza, Louisville, Kentucky.
             Α.
14
                     Can you tell me your occupation?
             Q.
                     I'm a lawyer.
15
             Α.
16
                     Okay. And where are you a lawyer?
             Ο.
17
             Α.
                     Odgen, Newell & Welch.
                     I presume the address you gave me is
18
             Q.
19
     the offices of Odgen, Newell & Welch?
20
             Α.
                     Yes.
21
                     Okay. I trust you were familiar with
             Q.
22
     the company LG&E Energy, LLC.
23
             Α.
                     Yes.
24
             Q.
                     Okay. Do you represent LG&E Energy,
25
     LLC?
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A. Yes.

- Q. Okay. And for the purposes of your statement, Mr. Sales, the time frame I want you to be thinking of is generally September of 2003 through June 30th, 2004. So my questions in terms of relevancy and time frame are all in that particular area.
  - A. Okay.
  - Q. With regard to the beginning of the fall period of September 2003, were you engaged by LG&E and/or KU to work on any particular projects?
  - A. Yes.
    - Q. Okay. Can you tell me what that was.
- A. They -- an application -- tariff application had been filed with the Public Service Commission to establish what was known as -- or called then a nonconforming load tariff for -- that really was -- basically only one company fit the -- the profile of a nonconforming load, and that was North American Stainless, a stainless steel manufacturer between here and Cincinnati.
- Q. Okay. Am I correct that prior to the time you were engaged to file the tariff, that North American Stainless had filed a complaint with the Public Service Commission with regard to their

1 relationship with KU?

A. Yes.

- Q. And were you -- had you been employed to deal with that particular complaint?
- A. I really became involved after the complaint had been filed and actually after the tariff application had been filed by the utility.

  Someone else had been running -- had been managing that before I came -- I became involved, so I can't recall exactly which came first, but I'm thinking that sometime in probably October or thereabouts, maybe early November, is when I became involved in any kind of a serious way. And I don't remember whether the two -- the complaint case and the tariff application had been consolidated yet or not, but if they hadn't been consolidated when I got in there, they got consolidated very rapidly thereafter.
- Q. All right, sir. Let me give you a little bit of a time frame. It's my understanding that they ultimately got consolidated pursuant to Public Service Commission order with the two rate cases, which we will talk about, in the late winter, early spring of 2004. Does that fit with your recollection?
  - A. That -- that's a second consolidation.

Q. All right, sir.

- A. I believe that there was a prior consolidation. And, again, I -- I could be wrong. My recollection was that the complaint case that had been filed against KU, I guess it was, by North American Stainless was consolidated with the tariff filing case that had been filed by LG&E and KU for the nonconforming load tariff. And then when the rate -- the major rate case was filed, which I guess was early December of 2003, thereafter we filed a motion to consolidate the -- what I call NAS, N-A-S, cases --
  - Q. Standing for North American Stainless.
  - A. North American Stainless -- into the major rate case, the big -- what I call the large -- the big rate case that had been filed by the two utilities.
  - Q. All right, sir. Now, you use the date December. I will tell you officially for the record notice of intent was the last day of November, and the actual rates filed last of December. Using that as a time reference, do you recall when you first became aware of the fact that KU and LG&E were going to file for rate increases?
    - A. I can't say specifically. I'm sure I

knew beforehand that -- that this was something that 1 2 would be happening because the occasion for me actually being enlisted to represent the utilities on 3 the tariff application was the fact that Kendrick 4 Riggs, who would normally probably have handled that 5 6 matter, was going to be too swamped with the -- the 7 rate case, and he needed some first chair help on -on some problems at the Public Service Commission. 8 9 And I -- because I've had the experience at the PSC 10 in the past, I was enlisted and was glad to help. 1.1 0. Okay. So I knew about the rate -- I knew --12 Α. 13 I knew they were planning for a rate filing -- a notice before it happened. When, how -- how much 14 before, I can't say. 15 16 Am I understanding your statement that Q. you were not part of the team that actually worked on 17 the rate cases, at least prior to their actual 18 filing --19 20 That's true. Α. 21 -- in December? Ο. I did not work on the rate cases at 22 Α. all prior to the filing. 23 Okay. I take it you did work --24 Q. continued to work on the North American Stainless 25

tariff and complaint during that period of time, 1 September 2003 through the end of December 2003. 2 Yes. 3 Α. Okay. Now, do you have a recollection Q. of having had a communication with the staff of the 5 Public Service Commission during that period of time? 6 I don't have a recollection of any 7 Α. specific conversations I might have had. 8 possible to make a telephone call to find out should 9 I handle -- should I do -- handle this motion in this 10 way or that way, and someone would tell me which way 11 to present it because there are -- that kind of a 12 conversation could occur --13 14 Ο. All right. -- but -- but --15 Α. 16 Ο. Would you call those kinds of 17 conversations procedural in nature? 18 Α. Oh, quite. And do you have a recollection who you 19 Q. 20 would have had communication with? 21 Actually, it would only -- there Α. 22 was -- there was a switch, I believe, and I've really forgotten who it was that I chatted with. 23 Okay. You may have had a 24 0. 25 conversation. You're not really sure that you

```
actually did --
1
             Α.
                    I know that --
2
                    -- during that period of time?
 3
             Ο.
                    -- in fact, I had one.
             Α.
 4
                    Okay.
 5
             Q.
                     I can't tell you that it occurred
 6
             Α.
     before or after January 1. It happened in that time
 7
     frame between September of '03 and -- and June of
8
           My guess -- and there was a woman whose --
     '04.
9
     gosh, this is terrible, but I just don't recall her
10
11
     name.
                    All right. You recall her being on
12
             Q.
13
     the staff --
14
             Α.
                    Yes --
                    -- of the Public Service Commission?
15
             Q.
                    -- she was on the staff.
16
             Α.
                    Let me give you some names, and see if
17
             0.
     these are meaningful to you. Andrea Edwards?
18
                    No. I mean, could -- could have been,
19
             Α.
2.0
     but I don't recall.
                    All right. Do you have a recollection
21
             Q.
     that this particular individual was working on the
22
     North American Stainless case?
2.3
                    Yes. I only had one communication of
24
             Α.
     a procedural nature on the North American Stainless
25
```

recollection is that I called the wrong person first.

I was redirected to somebody else, and that it was several months after I began working on it.

So my thinking is -- and now that I'm thinking about it, I believe it was on our motion -- as a matter of fact, now I'm -- it is on our motion to consolidate the North American Stainless cases into the rate case, that I had some communication procedurally how should I do this. And I think the procedural question was do I file it just in the North American Stainless case, or do I also file it in the rate case simultaneously? In other words, the same pleading, motion -- moving to consolidate the cases together. That was the procedural question that I had.

I called somebody and got the wrong person, and then I was redirected to somebody else, a young lady who -- I say "young lady" because everybody is young now to me -- who answered my question.

Q. All right. Do I take it that you did not have any conversations with any member of the staff prior to this conversation with regard to the two rate cases?

No, I never had any conversation with 1 Α. 2 any member of the staff with respect to the rate 3 cases. 4 All right. And for the record, the Q. two rate cases we referred to as 00433 and 00434. 5 6 Α. Right. 7 Q. And to be clear, you did not have any such communication with any member of the staff. 8 9 Let me ask you that same question with 10 regard to commission members. Did you ever have any conversation about the rate cases with any commission 11 12 member? 13 Α. No. 14 0. Okay. All right. Do you have a 15 recollection of having performed any work on the two 16 rate cases as we've described them prior to their 17 actual filing? 18 No. Α. 19 Subsequent to their filing --Q. Okay. 20 and moving our chronology between the date of filing and April 28, 2004, which is the first informal 21 22 conference, okay? 23 Α. Right. 24 I will show you the sign-in sheet from Q. 25 the first informal conference. You were there. Do

you recall working on the rate case --

A. Yes.

1.1

Q. -- cases?

Tell me what you did with regard to that.

A. The issues involving the nonconforming load tariff interrelated with issues which were going to be litigated in the rate cases dealing with the curtailable service rider. Curtailable service rider is a credit and adjustment to the rates that industrials get for allowing the utility to be able to curtail their service with some notice in the event of peak usage. A day like today, maybe, when it's so hot and their facilities are being taxed to the maximum.

And the industrials want to get as much credit as they can on those riders and, you know, there's that tension always between the utility and the customer over how much credit to give and what's -- what's justifiable. That was part of the negotiation or part of this -- the litigation with NAS was the -- its use of a curtailable service rider.

So when it -- it became -- when we started working actually developing testimony, it

1 became obvious to all of us that the curtailable 2 service rider issue that was present in the rate 3 cases was probably best handled together with the NAS 4 case, the NAS aspect of the cases once they were 5 consolidated. So that fell to me, and I started 6 working on understanding the ins and outs of the 7 curtailable service rider and being able to prepare a 8 case for the utilities to be made on -- on why the 9 curtailable service rider should be as they proposed 10 it. 11 Q. Okay. As part of the rate cases. 12 Α. As part of the rate cases. 13 All right. Now, let me assert my Q. knowledge here, which is slightly dangerous. 14 I have 15 been informed that generally with the rate cases 16 there were two components, revenue requirement and 17 rate design or rate allocation. 18 Α. Right. 19 Q. Do those terms have meaning to you? 20 Α. Yes. 21 Q. Okay. Would the issue that you worked

A. Oh, rate design.

22

23

design?

Q. Okay. With regard to that work, what

on fit under revenue requirement or fit under rate

kinds of things did you do? 1 2 Really --Α. 3 Ο. Go ahead. By way of example, did you 4 do -- prepare witnesses for expert testimony? 5 Α. Yes. 6 Okay. Did you do document requests? Ο. 7 We prefiled -- I can tell you in 8 fairly -- we prefiled testimony of Charlie Freibert 9 and Howard Bush. Prefiled or adopted testimony --10 prefiled testimony for Steve Seelye, who would have been the expert witness. Prepared Mr. Seelye and 11 12 Martyn Gallus, who we were -- who I was ultimately 13 reporting to on these issues. He's the senior vice 14 president with the company. Prepared them for examination, cross-examination at the commission 15 16 Responded to document production requests and 17 requests for information submitted by a variety of 18 interveners, but principally NAS and the Kentucky 19 Industrial Utility Customers. 20 Ο. Okay. Were you engaged in any 21 discussion with any of the interveners during this 22 period of time? And again, the period of time of 23 date of filing until the first informal conference on 24 April 28, 2004? 25 Α. No, not -- no -- no substantive

discussions. There were discussions of the sort that lawyers who are litigating with one another and have no intention of settling have, which -- you know, posturing and, "What do you mean by this, we're not going to provide you this," that -- I mean, that kind of a discussion where you're trying to resolve things -- resolve a discovery dispute or discovery issue informally rather than formally.

2.3

- Q. Fair enough. But I take it, again, except for the one conversation you've told us about with the staff, you had no communication with the staff.
- A. Staff was not involved. We responded to staff. Staff prepared their own information requests and document requests that we responded to.
  - Q. Other than that, no communication?
  - A. No communication.
- Q. Okay. Let's -- let me take you to the events of April the 28th, 2004. And I'll show you a document that has your name on it, which is the sign-in sheet for that particular conference, informal conference. Tell me what you recall -- well, first, I trust that is your signature?
- A. No, it's not. Somebody must have done it for me, but I recall being there.

```
1
             Q.
                     Fair enough. It did indicate that --
 2
     your presence and you were there.
                     I was there. I do recall being there.
 3
             Α.
 4
             Q.
                     Fair enough. Tell me what you recall
     of the events of April 28, 2004, the informal
 5
 6
     conference.
 7
             Α.
                     Not much.
                                There were some formal
 8
     meetings -- I say "formal meetings" -- where all
 9
     parties were present in the small courtroom, the
10
     small hearing room.
                           There may have even been one in
11
     the large hearing room.
                              Discussion of -- and then a
12
     lot of -- there were meetings that I attended, but
13
     they were internal client meetings. They would not
14
     have been meetings with a broader group of people.
15
     And I really don't recall a lot of what was going on
16
     in those big hearing rooms other than discussion
     of -- very generalized discussion of order of
17
18
     witnesses, how long we're going to -- you know,
19
     that -- the kind of thing that you would typically
20
     see at a prehearing conference.
21
                    All right, sir. I take it you were
             Q.
22
     there all day --
23
             Α.
                    Yes.
24
                    -- or do you recall?
             Ο.
25
                    I was there all day.
             Α.
```

```
1
              Q.
                     Did you have any discussions that you
     recall on the merits of the case with North American
 2
     Stainless people --
 3
 4
              Α.
                     None.
 5
                     -- on the 28th?
              Ο.
 6
              Α.
                     None.
 7
                            Do you have any recollection of
              Q.
                     Okay.
     any conversation with any member of the staff on
 8
     April 28, 2004?
 9
10
                     Yes, I would have -- I've known
11
     Richard Raff for many years in a strictly
12
     professional capacity. I saw -- I saw him, I said,
13
     "Hello."
14
                    Other than the salutations with
             Ο.
15
     Mr. Raff, anything else that you recall?
16
             Α.
                     No.
17
             0.
                     Okay. And I take it you had no
18
     conversations with any member of the commission on
19
     that day.
20
             Α.
                     No.
21
                     Okay. April the 29th, which would
             Q.
22
     have been a Thursday -- do you have a recollection of
23
     having come to the Public Service Commission for any
24
     meetings?
25
                     I didn't check my records, so I -- to
             Α.
```

- 1 see if I did. My recollection is that I did not, but
  2 I could be wrong.
  - Q. All right.

- A. I knew I was there on the 28th. I remember that prehearing conference, but I don't think I was there on the 29th.
- Q. All right. So that I could give you some reference for the week, April 30th, that would have been a Friday, would have been Oaks Day, the day before Derby. Using that as some sort of a compass reference point, does it help you to refresh your recollection of the events of April 29th, if you participated or not?
- A. I'm sure I worked. I don't recall being in -- in Frankfort on the 29th, but I could have been.
- Q. Okay. With regard to the next day, April 30th, did you participate in any discussions with anyone with regard to the two rate cases or North American Stainless that you recall?
- A. I worked that day. I'm almost certain it would have been in Louisville. I probably -- I'm sure I -- because we were preparing for trial the following week, I'm sure I discussed the issues that I had responsibility for with one of four or five

people at LG&E. 1 2 Q. All right. 3 Α. But I -- but I cannot recollect who I 4 would have spoken with on that day precisely. 5 Q. Okay. To put this in context for you, 6 there was a meeting on April the 30th at the attorney 7 general's office between various interveners, 8 including the attorney general, members of LG&E/KU 9 legal team. Did you participate in that? 10 Α. I don't believe I did. 11 Q. Okay. And do you subsequently 12 remember any communication as a result of that 13 meeting with any member of the staff of the PSC on 14 April the 30th? 15 I did not have any. Α. 16 Okay. All right. Let's move to the Q. 17 next week. Do you have a recollection of having 18 participated in the hearings? 19 Α. Yes. 20 Okay. And the next thing I'll show Q . you is a sign-in sheet for 5-4, May the 4th, that 21 22 bears your name. Is that your signature? 23 That is my signature. Α. 24 Q. Okay. I guess we could compare the 25 two to make sure, but fair enough. And you were

1 there.

1.7

- A. Yes, I was there.
- Q. Tell me what you recall the events of the day of May the 4th.
- A. I recall the hearing being -- coming to order, there being an adjournment because of a settlement -- either settlement discussions or wrap up of settlement negotiations that had -- that were or had been taking place. I recall the folks from North American Stainless wanting to discuss our issues in the context of a possible -- is there any way that we can settle? And I wasn't really in a position -- I say "I" -- the utilities were not really in a position to discuss that with them at that time. We weren't putting them off, but we didn't have anything to discuss with them.

So I was -- I continued my preparation for the -- my part of the case on the assumption that the worst thing that could happen to my client would be for me to assume there would be a settlement, only -- and only to have it fall through and me having to try a case I'm not prepared to try. So I had to keep focused on what I was responsible for doing.

Q. All right. Do you have a recollection

```
of having communicated with the staff on May the 4th?
 1
 2
     That would have been a Tuesday, first day of the
 3
     hearing.
                    Probably not May 4.
 4
             Α.
                     Okay. Do you have a recollection of
 5
              Ο.
 6
     having communicated with the commissioners on May the
 7
     4th?
 8
             Α.
                     No.
 9
             Q.
                     Okay.
10
             Α.
                     I may have greeted one.
                     Okay. Who would that have been?
11
             Q.
12
             Α.
                     Ellen Williams.
                     And when you say "greeted,"
13
             Q.
     salutation, hi?
14
15
             Α.
                     Yeah, would have just said hello.
16
             Q.
                    Anything else?
17
             Α.
                     No.
18
                     Okay. I take it you're personally
19
     familiar with Ms. Williams?
20
             Α.
                     Yes.
21
                    Other than the brief salutation with
             Ο.
22
     Ms. Williams, any other conversations with any of the
2.3
     other commissioners?
24
                     None. And I had no conversations with
             Α.
25
     her.
```

1 0. Mm-hmm. 2 Α. During the adjournment, saw her in the 3 hall, said, "Hello." She said, "Hello." We moved 4 on. Okay. I take it there was testimony 5 Ο. 6 actually taken on the 4th. 7 Α. You know, there may -- I believe there 8 was some testimony. I mean, I know there was 9 testimony taken, and then there was a lull while 10 there were discussions. And then there was --11 when -- and then when there wasn't a settlement, at 12 least from the attorney general's perspective, when 13 they backed out, the parties had to go back on the 14 record and put on some sort of a truncated case. 15 This is on May the 4th? 16 Α. No, it wouldn't have been May 4th. Ιt 17 would have been --18 During the week, okay. We'll walk Ο. 19 through that. I'm interested in what you were doing 20 on May the 4th and what the other parties were doing. 21 Were the other parties on May the 4th engaged in 22 negotiation? 2.3 Α. Some of them may have been. I would 24 not have known -- I knew there were discussions that

had been taking place on -- on settlement. On May 4

- or May 5, we became heavily involved. I say "we."

  My -- the people that I was reporting to, the people

  that I was responsible for became heavily involved in

  negotiating a settlement of our part of the case.
  - Q. "Our part" being North American Stainless?

- A. And the -- yeah, but also the curtailable service rider issue, which was applicable to all the industrial customers.
- Q. Okay. That was -- am I understanding this correctly -- on May the 5th as opposed to May 4, or can you discern between the two?
- A. I can't discern between the two. It was in that -- it was in that time frame. And again, I did not -- I have not had time to go back and review my time notes. And I'm not sure that even if I did review my time notes, that it would be that precisely broken down.
- Q. Okay. Were you physically in the same room with all the interveners on May the 4th or were you separated, preparing for the hearing?
- A. Well, both. There was a period of time when we were all in the same room. And then there was a period of time when we were separated, or when I would have -- they may have left -- stayed,

and I would have left the room and -- and been dealing with my clients.

- Q. Okay. To your knowledge, were all the interveners and LG&E/KU in the same room on May the 4th for the discussion?
- A. I believe they were. I was not aware of any other private discussions.
- Q. All right. Fair enough. On May the 5th -- and here's what I'm referencing and trying to get an understanding for. It has been communicated to me that you and the North American Stainless people and presumably LG&E and KU folks split off into a separate room and had discussions that were ongoing about North American Stainless issues. Do you have a recollection of that?
  - A. Oh, yeah.
- Q. Okay. And did that occur, to the best of your knowledge, on May the 4th or was that the next day, May 5th?
- A. I know it occurred on May 5. Did it start May 4? I can't say that it did or didn't.
  - Q. Fair enough.
- 23 A. I -- they were -- they kept prodding
  24 us to meet with them, and I -- because -- we weren't
  25 ready yet because of other issues that -- principally

Steve Seelye, who was one of our experts had -- was involved in so many of these discussions, he couldn't break away to really provide us with the guidance that we needed in order to arrive at a settlement or have meaningful, substantive settlement negotiations until we could get a few minutes of his time, and we just couldn't get it. So when did we first get Steve's attention? It could have been late May 4.

It could have also been first time, May 5.

- Q. Am I understanding your statement correctly that the service curtailment issue generally would have been discussed with the interveners as a group and the North American Stainless issues, tariff and complaint discussed only with North American Stainless, or am I not understanding this correctly?
  - A. That's not exactly correct.
- Q. All right. Explain to me if there is a distinction between the two.
- A. What -- what North American Stainless ultimately pays for electric service is a function both of the tariff and the curtailable service rider. So when we discussed with North American Stainless the issues unique to their case and we arrived at a -- at a form of a settlement with North American

Stainless on the basic tariff, it was contingent on -- or was incomplete -- I don't want to say contingent -- it was incomplete because there was a curtailable service rider issue that North American Stainless insisted upon -- and I'm sure we did too -- that had to be worked out.

1.2

Also, because of the nature of the load that North American Stainless presents the utilities with, there had to be limits on the amount of that -- of load that could be served by the utilities under the tariff that was filed that ultimately covered North American Stainless. We -- the utilities couldn't take ten North American Stainlesses. They didn't have the capacity. Their demand charge was just out -- broke through the roof as it was. Any more of that kind of a load and -- and the -- they would have had to build some power plants in Muhlenberg County to service it.

The problem -- so what we had to do was also go to KIUC, the Kentucky Industrial Utility Customers, and get their buy into that load restriction that we negotiated with NAS in the tariff classification to which they were going to fit, because other KIUC customers may say, "Hey, this is" -- "we'd like that" -- "that also, that

1 opportunity." 2 So all of that occurred on the 4th and 0. 3 5th, then, I take it. 4 Α. Yes. We discussed -- and so when we 5 brought in KIUC to get their approval on the one, 6 they were trying to leverage their approval -- my 7 view -- to get some concession on the curtailable 8 service rider. And then ultimately there was a 9 proposal for an energy surcredit which was a part of 10 the settlement discussions that ultimately were --11 was worked out and ultimately rejected, but in a 12 convoluted sort of fashion. 13 Q. Okay. By the close of business 14 May 5th, close of business the end of the day on May 5th, had you reached agreement -- "you" being 15 16 LG&E/KU -- with North American Stainless? 17 I think for the most part we were --Α. 18 either we had reached agreement or we were real real 19 close. 20 Okay. And were your results reported Q. back to the main group conversation between the 21 22

- interveners, LG&E, KU?
- Yes, but I can't say that it was Α. reported back on May 5th or whether it was reported back on May 6th. But it was reported back certainly

23

24

in that -- in that time frame. It was the -- the -because we had actually -- I had written the
settlement up. There was a rather complicated
formula that we had derived -- I expressed, but I was
mostly just a scrivener. I didn't come up with it.
It would have been come up with by, you know, the
engineering people at -- at the utility.

б

And we announced what the nature of our settlement was for the main group of interveners, being a -- a large industrial tariff classification, which North American Stainless would fit in; and a rate structure for that tariff for -- for them; an agreement on a curtailable service rider for not just North American Stainless, but all the industrials; and then a proposal for an energy surcredit, that -- because the attorney general did not agree with the energy surcredit on a substantive basis, the attorney general, the industrials, North American Stainless and the utility agreed to present the energy surcredit issue to the staff of the Public Service Commission.

And if they agreed with the energy surcredit, that it would become a part of the settlement to be proposed to the commission with no guarantee the commission would accept it or reject

it. But if the commission staff did not agree to the energy surcredit, then the industrials and the utilities agreed to withdraw the proposal, let it drop, and have the settlement recommended to the commission without the energy surcredit as a part of it. That was the agreement that was reached with the

attorney general.

Which the commission staff participated, we presented that part of the settlement. I don't know if it was -- I think it was the next week, but -- I believe it was the next week the commission staff got back to us, said they didn't like the energy surcredit. So as a part of our agreement with the attorney general and the industrials, the energy surcredit was removed from the settlement package.

- Q. Okay. Did the staff participate in your discussions on May 4th, 5th or even the 6th with North American Stainless?
- A. Only in a kind of tangential way.

  There was a point at which Richard Raff was inquiring as to what progress we were making and could he help us and --
- Q. Except for that communication, any communication with the staff?

1 Α. Not directly. My understanding is 2 that Jeff Shaw was probably the person on the 3 commission staff most responsible for evaluating the 4 energy surcredit issue and the issues that we were 5 responsible for, and he apparently recommended against agreeing to the energy surcredit. 6 But I did 7 not have a specific conversation with Mr. Shaw about 8 I'm not aware of anybody who -- who did. 9 know that he was in the room -- the small hearing 10 room when the settlement was described and when the 11 energy surcredit was described and --12 0. This was to all the parties? 13 Α. Yes. And the attorney general was 14 there. The -- all the industrials were there. 15 Kroger, the -- whoever -- you know, they had a whole 16 group of interveners, and the utilities. 17 MR. BALLANTINE: Can we go off the 18 record for 30 seconds? 19 MR. GOLDBERG: Sure. 20 (OFF THE RECORD) 21 Q. Let me take you back to what I think 22 is May the 5th, and let me ask you what you recall 23 with regard to the rate case discussions between 24 LG&E, KU and the interveners, specifically the 25 attorney general.

A. I did not participate in those discussions. The only thing I knew would have been what someone else would have told me and general impressions.

- Q. So you had no firsthand knowledge of any agreements of any kind that were negotiated with the attorney general on May 3rd, 4th or 5th.
- A. I would not have had firsthand knowledge. It would only have been secondhand.
- Q. Okay. And further, do I take it that you were not in the room at any time when it was announced by any member of the staff of the attorney general that previous understandings were not the understanding that the attorney general actually had?
- A. I remember being in a big hearing room at which Mr. Howard made some reference to the fact that they had -- they didn't have -- they had been instructed not to agree.
- Q. Okay. Tell me generally what you recall of that. You were in the room during that period of time.
- A. There was a -- yes. There was a hearing in the big hearing room.
- Q. Was it an on-the-record hearing or was it a negotiation, or do you recall?

I don't recall. My sense is that it 1 Α. 2 was probably on the record, but I could be mistaken. 3 Q. Fair enough. Tell me what you 4 generally recall of what Mr. Howard said. 5 I don't recall specifically. I only 6 have a general recollection that he acknowledged that 7 he had been instructed that -- that they weren't able 8 to settle on the revenue requirement issue, and they 9 had -- Mr. -- his boss had some problems with it. 10 0. Okay. And do you recall using the two 11 dates, May 4th and May 5th, where that conversation 12 from Mr. Howard occurred on either of those two days or ---13 14 Α. I can't say. 15 -- can you place it? Ο. 16 I -- I can't say. Α. 17 Fair enough. Let me show you May 5th Q. 18 sign-in sheet, and I think you'll see your name at 19 the bottom. Is that your signature? 20 Α. Yes. 21 Ο. Okay. Now, on May the 5th, do you 22 have a recollection of the attorney general actually 23 coming to the Public Service Commission? 24 I can't say the specific day. Α. 25 remember being graced with his presence.

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1
              0.
                     All right. Do you recall
 2
     participating in any conversations with him
 3
     personally?
 4
             Α.
                     No.
 5
             Ο.
                     Okay.
                            Do you have any recollection of
 6
     any meeting between he and members of the LG&E/KU
 7
     legal team?
 8
                     I don't recall any.
 9
             0.
                     Okay. Were you present, either on May
10
     the 5th or May the 6th -- and actually I'll represent
11
     it to you for brevity purposes as May the 6th -- when
12
     Mr. Raff went on record discussing a radio address
13
     that he'd heard that morning?
14
             Α.
                     Yes, I was there.
15
                            Tell me what you recall of that
             Ο.
                     Okay.
16
     chain of events. And for the record, here is the
17
     May 6th sign-in sheet that bears your name. Is that
18
     vour signature?
19
             Α.
                     Yes.
20
             Q.
                     Okay.
21
             Α.
                    At that point it was clear that the
22
     attorney general had backed out of the settlement,
23
     and there had been some accusation or allegation by
24
     Mr. Stumbo at -- either at a press conference or in a
25
     radio interview of some sort that something was wrong
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with the way the settlement was negotiated. And I -- I can't say that I recall more specifically what his accusation was then. I've since learned what he had in mind, or at least I've since learned some of the things that he was -- been complaining about. So I can't say -- fit in time exactly when I became specifically aware of his complaints.

I do know that Mr. Raff -- I remember him going on the record in the big hearing room, commission members presiding, everybody seated at their normal place as if they were in trial, and him inquiring about the -- those statements and the support for those statements and wanting to make a record to either put the truth or put the lie to -- to those statements.

Q. All right. To see if I can refresh your recollection a little bit, do you have a recollection that the allegations the attorney general was making were that there were ex parte communications, inappropriate behavior, and/or collusive behavior with regard to the -- the proceeding at the Public Service Commission?

A. I know that -- I know now and I learned shortly thereafter and I may have even known then that that was the nature of his accusations. I

can't say that I knew at that time that those were 1 2 precisely his accusations, but I do remember -ex parte behavior and inappropriate discussions, I'm 3 sure I knew at the time.

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- All right, sir. Do you recall after Mr. Raff made his statement, what course of action was taken in the hearing room?
- There was a lot of people either Α. making statements or asking questions of others as to their knowledge of any of this sort of in -allegedly inappropriate activity taking place. believe there may have been some questions from the chair of the commission. I think that Mr. Riggs, our lead counsel for the utilities, may have made some statements and asked some questions. And I believe that a number of people were asked to state if they were aware of any inappropriate behavior taking place in any of these -- at all between any of the parties.
- Do you have a recollection of the Q. chairman having gone around the room to all persons in the room who participated in the hearings and asking them whether they knew of ex parte, inappropriate, collusive behavior?
  - I remember that. Α.
  - All right, sir. And to your Q.

recollection, did anyone stand up and say they knew 1 2 of such behavior? No. No one stood up and said they 3 Α. were aware of such behavior. Every -- and my 4 recollection is -- and I think there ought to be a 5 record of this or a transcript or a video of it of 6 some sort because I think it was on the record --7 everybody said they were unaware of any of this kind 8 of behavior, and no one admitted participating in it. 9 All right, sir. Do I take it that by 10 close of business May 6th, your participation as it 11 relates to North American Stainless issues had come 12 13 to an end? Well, not exactly because we had a 14 Α. meeting the following week that I attended to --15 16 Q. May the 12th? 17 Yes, wrap up some matters, I believe. Is that your signature or did somebody 18 0 . put that down there for you? 19 20 That's mine. Α. So that of the five days in question, 21 Ο. we only have one signature that appears not to be 22 23 vours? That's right, but I -- that one 24 Α. signature someone put it there obviously with my 25

1 authorization. Okay. Fair enough. Tell me what you 2 Q. 3 recall of May the 12th. May 12th was a wrap-up. And I think 4 5 May 12th now is the time when the commission staff told us they nixed the idea of the energy surcredit. 6 I think that's when they announced that. 7 Am I correct that the settlement 8 0. 9 agreement had -- on that day was presented to the commissioners? 10 11 Α. Right. 12 Okay. And is it also my understanding Q. that the only thing that ended up not being resolved 13 14 was revenue requirement on electricity as to KU? That's my general understanding. 15 Α. 16 Ο. Fair enough. 17 Α. I never was responsible for that part, 18 so I -- I ... Is it fair to say that all issues 19 Q. 20 related to things you were responsible for were 21 resolved as of end of hearing May 12th? 22 Α. Oh, absolutely. 23 Do you have a recollection of Ο, Okay. 24 the commissioners making a ruling in this matter? 25 Α. Yeah. Sometime six weeks later or

1 thereabouts. 2 I'm going to represent to you it was 0. 3 on June 30th, 2004. First let me ask you, other than what you've told me about as your communication with 4 the staff, do you have a recollection of any other 5 communication with the staff at any time during the 6 7 period May the 4th, first day of actual hearing, 8 through decision on June the 30th, 2004? 9 Α. Other than what I told you about, I 10 had no communications with any member of the staff or 11 any member of the commission about the case or about 12 anything else between May 4 and June 30. 13 MR. GOLDBERG: All right, sir. That's 14 all I have, Mr. Sales. Thanks much. (DEPOSITION EXHIBIT NO. 1 MARKED) 15 16 17 (STATEMENT CONCLUDED AT 9:00 A.M.) 18 19 2.0 21 22 23 24 25

1	STATE OF KENTUCKY )( )( SS:
2	COUNTY OF JEFFERSON ) (
3	
4	I, ELLEN L. COULTER, Notary Public,
5	State of Kentucky at Large, hereby certify that the foregoing sworn statement was taken at the time and place stated in the caption; that the appearances
6	were as set forth in the caption; that prior to giving testimony the witness was first duly sworn by
7	me; that said testimony was taken down by me in stenographic notes and thereafter reduced under my
8	supervision to the foregoing typewritten pages and that said typewritten transcript is a true, accurate
9	and complete record of my stenographic notes so taken.
10	I further certify that I am not
11	related by blood or marriage to any of the parties hereto and that I have no interest in the outcome of captioned case.
12	My commission as Notary Public expires November 5, 2007.
13	Given under my hand this the dama
14	day of, 2005, at Louisville,
15	Kentucky.
16	This Landly
17	(for Course
18	ELLEN L. COULTER NOTARY PUBLIC
19	
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2 4	
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1	I, the undersigned, WALTER SALES, do
2	hereby certify that I have read the foregoing sworn
3	statement, and that, to the best of my knowledge,
4	said sworn statement is true and accurate, with the
5	exception of the corrections, if any, listed on the
6	errata sheet.
7	All M
8	Van !
9	WALTER SALES
10	1044
11	Subscribed and sworn to before me this $\frac{19^{11}}{100}$
12	day of september, 2005.
14 15 16	Heather K. Colzult NOTARY PUBLIC
18	A
19	My commission expires <u>September 13, 2008</u>
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# COULTER REPORTING, LLC 101 EAST KENTUCKY STREET, SUITE 200 LOUISVILLE, KY 40203

## ERRATA SHEET

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<b> [3]</b> 16/8 20/13 26/25	appears [1] 36/22	being [15] 7/3 9/12 12/14 13/7 15/25
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accusation [2] 33/23 34/3	12/17 13/9 13/11 13/12 18/10 19/12 23/11	both [2] 23/22 25/22
accusations [2] 34/25 35/2	25/13 26/16 29/5 29/14 29/22 33/11 34/11	
acknowledged [1] 32/6	35/9 36/11 37/14 37/21 38/4 39/6 39/12	break [1] 25/3
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actually [11] 5/6 7/3 7/17 8/21 9/1 12/25		broke [1] 26/15
22/6 28/2 31/14 32/22 33/10	aspect [1] 13/4	broken [1] 23/18
actually [1] 28/2	assert [1] 13/13	brought [1] 27/5
address [3] 3/12 3/18 33/12	assume [1] 20/20	Brown [1] 2/19
adjournment [2] 20/6 22/2		
	assumption [1] 20/18	<b>build [1]</b> 26/17
adjustment [3] 1/5 1/10 12/10	at [34] 3/5 7/8 7/9 7/18 7/22 14/15 16/20	Bush [1] 14/9
admitted [1] 36/9	19/1 19/6 20/14 22/11 25/4 25/24 25/25	business [4] 3/12 27/13 27/14 36/11
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agreed [3] 28/19 28/22 29/3		
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agreement [1] 27/15	authorization [1] 37/1	called [3] 4/17 10/2 10/17
agreements [1] 31/6		came [2] 5/9 5/10
ahead [1] 14/3	36/4	came [1] 5/9
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allowing [1] 12/11	backed [2] 22/13 33/22	capacity [2] 17/12 26/14
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also [7] 10/12 23/7 25/9 26/7 26/20		captioned [1] 39/11
26/25 37/12		case [26] 1/5 1/10 5/14 6/4 6/7 6/9 6/15
always [1] 12/18		
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#### electricity [1] 37/14 curtailment [1] 25/11 **ELLEN [4]** 1/21 21/12 39/4 39/18 customer [1] 12/19 customers [4] 14/19 23/9 26/21 26/24 City [2] 2/12 3/3 else [7] 5/8 10/3 10/18 17/15 21/16 31/3 classification [2] 26/23 28/10 38/12 clear [2] 11/7 33/21 **employed** [1] 5/3 client [2] 16/13 20/19 dangerous [1] 13/14 end [4] 8/2 27/14 36/13 37/21 date [3] 6/18 11/20 14/23 clients [1] 24/2 ended [1] 37/13 energy [15] 3/22 3/24 27/9 28/15 28/17 close [4] 27/13 27/14 27/19 36/11 dates [1] 32/11 collusive [2] 34/21 35/23 **DAVID** [1] 2/18 28/20 28/22 29/2 29/5 29/13 29/15 30/4 day [19] 3/4 6/20 12/13 16/22 16/25 come [4] 17/23 28/5 28/6 36/12 30/6 30/11 37/6 coming [2] 20/5 32/23 17/19 18/9 18/9 18/17 18/21 19/4 20/4 engaged [4] 4/10 4/23 14/20 22/21 commission [29] 1/1 2/10 4/16 4/25 21/2 24/19 27/14 32/24 37/9 38/7 39/14 engineering [1] 28/7 5/21 7/8 8/6 9/15 10/1 11/10 11/11 14/15 |day -- [1] 16/22 enlisted [2] 7/3 7/10 17/18 17/23 28/21 28/24 28/25 29/1 29/5 days [2] 32/12 36/21 enough [10] 15/9 16/1 16/4 19/25 24/8 deal [1] 5/4 24/22 32/3 32/17 37/2 37/16 29/9 29/12 30/3 32/23 34/10 34/22 35/13 dealing [2] 12/8 24/2 37/5 38/11 39/12 establish [1] 4/16 December [5] 6/10 6/19 6/21 7/21 8/2 evaluating [1] 30/3 commissioners [4] 21/6 21/23 37/10 decision [1] 38/8 37/24 even [4] 16/10 23/16 29/18 34/24 communicated [3] 21/1 21/6 24/10 demand [1] 26/15 event[1] 12/13 communication [13] 8/5 8/20 9/24 10/9 DEPOSITION [1] 38/15 events [5] 15/19 16/5 18/12 20/3 33/16 **Derby [1]** 18/10 11/8 15/11 15/16 15/17 19/12 29/24 29/25 ever [1] 11/10 derived [1] 28/4 38/4 38/6 Every [1] 36/4 derived -- [1] 28/4 communications [2] 34/20 38/10 Every -- [1] 36/4 company [5] 1/6 1/11 3/22 4/18 14/14 described [3] 11/16 30/10 30/11 everybody [3] 10/20 34/10 36/8 compare [1] 19/24 design [3] 13/17 13/23 13/24 **ex [3]** 34/19 35/3 35/22 ex parte [3] 34/19 35/3 35/22 developing [1] 12/25 compass [1] 18/10 did [33] 7/22 7/24 9/1 10/22 11/7 11/10 exactly [4] 5/10 25/17 34/6 36/14 complaining [1] 34/5 complaint [7] 4/24 5/4 5/6 5/14 6/4 8/1 12/4 14/1 14/3 14/6 16/1 17/1 18/1 18/1 **examination [2]** 3/7 14/15 18/18 19/9 19/10 19/15 23/15 23/17 24/17 example [1] 14/3 25/14 complaints [1] 34/7 24/20 24/21 25/7 26/5 28/16 29/1 29/17 except [2] 15/10 29/24 30/6 30/8 31/1 36/1 36/18 complete [1] 39/9 Exhibit [2] 2/3 38/15 did -- [1] 9/1 complicated [1] 28/3 experience [1] 7/9 didn't [7] 17/25 20/16 24/21 26/14 28/5 expert [2] 14/4 14/11 components [1] 13/16 29/13 31/17 experts [1] 25/1 concession [1] 27/7 **CONCLUDED** [1] 38/17 directly [1] 30/1 expires [1] 39/12 Explain [1] 25/18 discern [2] 23/12 23/13 **CONDITIONS [2]** 1/6 1/11 conference [9] 11/22 11/25 14/23 15/21 discovery [2] 15/7 15/7 expressed [1] 28/4 discuss [3] 20/10 20/14 20/16 15/22 16/6 16/20 18/5 33/24 discussed [5] 18/24 25/12 25/14 25/23 consolidate [3] 6/11 10/8 10/14 facilities [1] 12/14 consolidated [6] 5/15 5/16 5/17 5/20 6/6 27/4 discussed -- [1] 27/4 fact [5] 6/23 7/4 9/4 10/7 31/16 13/5 discussing [1] 33/12 fair [11] 15/9 16/1 16/4 19/25 24/8 24/22 consolidation [2] 5/25 6/3 context [2] 19/5 20/11 discussion [6] 14/21 15/6 16/11 16/16 32/3 32/17 37/2 37/16 37/19 fairly [1] 14/8 contingent [2] 26/1 26/3 16/17 24/5 contingent -- [1] 26/3 discussions [15] 15/1 15/1 17/1 18/18 fairly -- [1] 14/8 fall [2] 4/10 20/21 continued [2] 7/25 20/17 20/7 22/10 22/24 24/7 24/13 25/2 27/10 29/18 30/23 31/2 35/3 familiar [2] 3/21 21/19 conversation [10] 8/13 8/25 10/24 11/1 fashion [1] 27/12 11/11 15/10 17/8 27/21 30/7 32/11 dispute [1] 15/7 conversations [7] 8/8 8/17 10/23 17/18 distinction [1] 25/19 **FAX [1]** 1/24 fell [1] 13/5 do [42] 21/22 21/24 33/2 do -- [1] 14/4 few [1] 25/6 convoluted [1] 27/12 correct [3] 4/22 25/17 37/8 document [4] 14/6 14/16 15/15 15/20 Fifth [2] 2/12 3/3 correctly [3] 23/11 25/11 25/16 does [2] 5/23 18/11 file [4] 4/23 6/24 10/11 10/12 doing [3] 20/24 22/19 22/20 filed [11] 4/15 4/24 5/6 5/7 6/5 6/7 6/9 correctly -- [1] 23/11 don't [13] 5/13 8/7 9/10 9/20 16/15 18/5 could [16] 3/10 6/3 8/13 9/19 9/19 18/2 6/10 6/16 6/21 26/11 filing [8] 6/7 7/13 7/19 7/23 11/17 11/19 18/7 18/15 19/24 20/19 25/6 25/8 25/9 18/14 19/10 26/2 29/10 32/1 32/5 33/8 26/10 29/22 32/2 done [1] 15/24 11/20 14/23 filing -- [3] 7/13 7/19 11/19 could -- [1] 9/19 DOUG [1] 2/15 down [3] 23/18 36/19 39/7 find [1] 8/9 couldn't [3] 25/2 25/7 26/13 first [14] 5/10 6/22 7/7 10/2 11/21 11/25 COULTER [4] 1/21 1/21 39/4 39/18 drop [1] 29/4 CoulterLLC [1] 1/24 duly [1] 39/6 14/23 15/23 21/2 25/7 25/9 38/3 38/7 39/6 during [8] 8/1 8/6 9/3 14/21 22/2 22/18 firsthand [2] 31/5 31/8 counsel [2] 2/9 35/14 County [2] 26/18 39/2 31/20 38/6 fit [7] 4/18 5/23 13/22 13/22 26/23 28/11 course [1] 35/6 34/6 five [2] 18/25 36/21 **courtroom** [1] 16/9 covered [1] 26/12 E-MAIL [1] 1/24 focused [1] 20/23 early [3] 5/12 5/23 6/10 credit [3] 12/10 12/17 12/19 folks [2] 20/9 24/12 East [1] 1/22 following [2] 18/24 36/15 cross-examination [1] 14/15 Edwards [1] 9/18 for -- [1] 4/17 curtail [1] 12/12 either [7] 20/7 27/18 32/12 33/9 33/24 foregoing [2] 39/5 39/8 curtailable [11] 12/9 12/9 12/22 13/1 34/14 35/8 13/7 13/9 23/8 25/22 26/4 27/7 28/13 forgotten [1] 8/23 electric [4] 1/5 1/6 1/10 25/21

_	hearings [2] 19/18 35/21	10/20 11/21 12/10 13/14 15/20 15/23 18/1
F	heavily [2] 23/1 23/3	19/21 19/22 19/23 20/11 22/15 25/18
form [1] 25/25	hello [4] 17/13 21/15 22/3 22/3	25/21 26/25 30/1 30/22 32/1 32/19 33/16
formal [2] 16/7 16/8	help [4] 7/7 7/10 18/11 29/22	33/17 36/5 36/18 37/5 37/12 37/19 39/8
formally [1] 15/8	her [4] 9/10 9/12 21/25 22/2	is [2] 10/5 36/5
formula [1] 28/4	here [3] 4/21 13/14 33/16	issue [9] 13/2 13/21 15/8 23/8 25/11
forth [1] 39/6	here's [1] 24/9	26/4 28/20 30/4 32/8
four [1] 18/25	hereby [1] 39/4	issues [12] 12/6 12/7 14/13 18/24 20/11
frame [6] 4/3 4/6 5/19 9/8 23/14 28/1	hereto [1] 39/11	24/14 24/25 25/14 25/24 30/4 36/12 37/19
Frankfort [1] 18/15	Hey [1] 26/24	it [81]
Freibert [1] 14/8	hi [1] 21/14	it [1] 12/24
Friday [1] 18/9	him [4] 17/12 33/2 34/9 34/11	it's [4] 5/19 8/8 12/14 15/24
Frost [1] 2/19		
	his [8] 25/6 32/9 32/25 34/2 34/7 34/25	its [1] 12/22
function [1] 25/21	35/2 35/6	<b>ו</b>
further [2] 31/10 39/10	hot [1] 12/14	·
G	how [5] 7/14 7/14 10/10 12/19 16/18	January [1] 9/7
	how [1] 7/14	Jeff [1] 30/2
Gallus [1] 14/12	Howard [4] 14/9 31/16 32/4 32/12	Jefferson [2] 2/17 39/2
GAS [2] 1/5 1/6	I	JONATHAN [1] 2/11
gave [1] 3/18		June [5] 4/5 9/8 38/3 38/8 38/12
general [17] 2/9 19/8 28/16 28/18 29/7	I [1] 37/18	just [7] 9/10 10/11 21/15 25/7 26/15 28/5
29/14 30/13 30/25 31/3 31/7 31/13 31/14	<b>I [11]</b> 6/3 7/9 17/25 18/23 19/3 24/23	28/13
32/6 32/22 33/22 34/19 37/15	24/24 32/16 34/1 36/24 37/18	justifiable [1] 12/20
general's [2] 19/7 22/12	I do [1] 8/10	K
generalized [1] 16/17	<b>I'II [3]</b> 15/19 19/20 33/10	
	I'm [17] 3/15 5/10 6/25 10/5 10/7 18/14	KAPLAN [1] 2/18
		keep [1] 20/23
26/21 27/5 27/7	26/5 30/8 35/3 38/2	Kendrick [1] 7/4
give [4] 5/18 9/17 12/19 18/7	I'm [1] 10/7	KENTUCKY [14] 1/1 1/11 1/22 1/23 2/13
Given [1] 39/13	I've [5] 7/9 8/22 17/10 34/3 34/4	2/17 2/20 3/4 3/13 14/18 26/20 39/1 39/4
giving [1] 39/6	idea [1] 37/6	39/15
glad [1] 7/10	if [12] 5/15 9/17 18/1 18/12 23/16 25/18	kept [1] 24/23
go [5] 14/3 22/13 23/15 26/20 30/17	28/22 29/1 29/10 34/11 34/16 35/16	kind [8] 5/13 8/12 15/5 16/19 26/16
going [9] 6/23 7/6 12/7 15/5 16/15 16/18		29/20 31/6 36/8
26/23 34/9 38/2		25/20 51/0 50/0  kinds [2] 8/16 14/1
	in [83]	
GOLDBERG [4] 2/11 2/11 3/2 3/9	in [2] 18/15 35/10	KIUC [3] 26/20 26/24 27/5
gone [1] 35/20	inappropriate [5] 34/20 35/3 35/11	knew [11] 7/1 7/12 7/12 7/13 18/4 22/24
gosh [1] 9/10	35/17 35/23	31/2 35/1 35/4 35/22 36/1
got [5] 5/16 5/17 5/20 10/17 29/12	including [1] 19/8	knew [1] 7/12
graced [1] 32/25	incomplete [2] 26/2 26/3	know [14] 9/2 12/18 15/3 16/18 22/7
greeted [2] 21/10 21/13	incomplete [1] 26/2	22/8 24/20 28/6 29/10 30/9 30/15 34/8
<b>group [5]</b> 16/14 25/13 27/21 28/9 30/16	increases [1] 6/24	34/23 34/23
guarantee [1] 28/25	indicate [1] 16/1	know that [1] 34/23
guess [4] 6/5 6/9 9/9 19/24	individual [1] 9/22	knowledge [6] 13/14 24/3 24/18 31/5
guess [1] 9/9	industrial [4] 14/19 23/9 26/20 28/10	31/9 35/10
guidance [1] 25/3	industrials [7] 12/11 12/16 28/14 28/18	known [4] 4/16 17/10 22/24 34/24
Н	29/2 29/15 30/14	known [1] 22/24
<u></u>	informal [5] 11/21 11/25 14/23 15/22	Kroger [1] 30/15
had [58]	16/5	KU [13] 4/11 5/1 6/5 6/7 6/23 19/8 24/4
had [5] 20/8 25/1 31/17 32/9 37/9	informally [1] 15/8	24/12 27/16 27/22 30/24 33/6 37/14
hadn't [1] 5/16	information [2] 14/17 15/14	KU [1] 27/16
hall [1] 22/3	informed [1] 13/15	
hand [1] 39/13	inquiring [2] 29/21 34/12	<b>L</b>
handle [2] 8/10 8/10	ins [1] 13/6	lady [2] 10/19 10/19
handle [1] 8/10	insisted [1] 26/5	large [4] 6/15 16/11 28/10 39/4
handled [2] 7/5 13/3	instructed [2] 31/18 32/7	large [1] 6/15
happen [1] 20/19		last [2] 6/20 6/21
happened [2] 7/14 9/7	intent [1] 6/20	late [2] 5/22 25/8
happened [2] 7/14 9/7 happening [1] 7/2		later [1] 37/25
has [2] 15/20 24/10		lawyer [2] 3/15 3/16
have [77]		lawyers [1] 15/2
	interrelated [1] 12/7	lead [1] 35/14
have [3] 17/10 23/25 31/17	التناه مستمد بمدد بصدد بالأمراغ التنايين والوا	
having [8] 8/5 11/15 17/23 19/17 20/22		learned [3] 34/3 34/4 34/24
having [8] 8/5 11/15 17/23 19/17 20/22 21/1 21/6 35/20	24/4 25/13 27/22 28/9 30/16 30/24	least [3] 7/18 22/12 34/4
having [8] 8/5 11/15 17/23 19/17 20/22 21/1 21/6 35/20 he [10] 7/7 25/2 29/22 30/5 30/9 32/6	24/4 25/13 27/22 28/9 30/16 30/24 interview [1] 33/25	least [3] 7/18 22/12 34/4 left [2] 23/25 24/1
having [8] 8/5 11/15 17/23 19/17 20/22 21/1 21/6 35/20 he [10] 7/7 25/2 29/22 30/5 30/9 32/6 32/7 33/6 34/3 34/5	24/4 25/13 27/22 28/9 30/16 30/24 interview [1] 33/25 into [4] 6/14 10/9 24/13 26/21	least [3] 7/18 22/12 34/4 left [2] 23/25 24/1 left [1] 23/25
having [8] 8/5 11/15 17/23 19/17 20/22 21/1 21/6 35/20 he [10] 7/7 25/2 29/22 30/5 30/9 32/6 32/7 33/6 34/3 34/5 he'd [1] 33/13	24/4 25/13 27/22 28/9 30/16 30/24 interview [1] 33/25 into [4] 6/14 10/9 24/13 26/21 INVESTIGATION [1] 1/4	least [3] 7/18 22/12 34/4 left [2] 23/25 24/1 left [1] 23/25 legal [2] 19/9 33/7
having [8] 8/5 11/15 17/23 19/17 20/22 21/1 21/6 35/20 he [10] 7/7 25/2 29/22 30/5 30/9 32/6 32/7 33/6 34/3 34/5 he'd [1] 33/13 He's [1] 14/13	24/4 25/13 27/22 28/9 30/16 30/24 interview [1] 33/25 into [4] 6/14 10/9 24/13 26/21 INVESTIGATION [1] 1/4	least [3] 7/18 22/12 34/4 left [2] 23/25 24/1 left [1] 23/25 legal [2] 19/9 33/7 let [10] 5/18 9/17 11/9 13/13 15/18 29/3
having [8] 8/5 11/15 17/23 19/17 20/22 21/1 21/6 35/20 he [10] 7/7 25/2 29/22 30/5 30/9 32/6 32/7 33/6 34/3 34/5 he'd [1] 33/13 He's [1] 14/13 heard [1] 33/13	24/4 25/13 27/22 28/9 30/16 30/24 interview [1] 33/25 into [4] 6/14 10/9 24/13 26/21 INVESTIGATION [1] 1/4 involved [7] 5/5 5/9 5/12 15/13 23/1 23/3 25/2	least [3] 7/18 22/12 34/4 left [2] 23/25 24/1 left [1] 23/25 legal [2] 19/9 33/7 let [10] 5/18 9/17 11/9 13/13 15/18 29/3 30/21 30/22 32/17 38/3
having [8] 8/5 11/15 17/23 19/17 20/22 21/1 21/6 35/20 he [10] 7/7 25/2 29/22 30/5 30/9 32/6 32/7 33/6 34/3 34/5 he'd [1] 33/13 He's [1] 14/13	24/4 25/13 27/22 28/9 30/16 30/24 interview [1] 33/25 into [4] 6/14 10/9 24/13 26/21 INVESTIGATION [1] 1/4 involved [7] 5/5 5/9 5/12 15/13 23/1 23/3 25/2 involving [1] 12/6	least [3] 7/18 22/12 34/4 left [2] 23/25 24/1 left [1] 23/25 legal [2] 19/9 33/7 let [10] 5/18 9/17 11/9 13/13 15/18 29/3 30/21 30/22 32/17 38/3 Let's [2] 15/18 19/16
having [8] 8/5 11/15 17/23 19/17 20/22 21/1 21/6 35/20 he [10] 7/7 25/2 29/22 30/5 30/9 32/6 32/7 33/6 34/3 34/5 he'd [1] 33/13 He's [1] 14/13 heard [1] 33/13	24/4 25/13 27/22 28/9 30/16 30/24 interview [1] 33/25 into [4] 6/14 10/9 24/13 26/21 INVESTIGATION [1] 1/4 involved [7] 5/5 5/9 5/12 15/13 23/1 23/3 25/2 involving [1] 12/6	least [3] 7/18 22/12 34/4 left [2] 23/25 24/1 left [1] 23/25 legal [2] 19/9 33/7 let [10] 5/18 9/17 11/9 13/13 15/18 29/3 30/21 30/22 32/17 38/3
having [8] 8/5 11/15 17/23 19/17 20/22 21/1 21/6 35/20 he [10] 7/7 25/2 29/22 30/5 30/9 32/6 32/7 33/6 34/3 34/5 he'd [1] 33/13 He's [1] 14/13 heard [1] 33/13 hearing [15] 16/10 16/11 16/16 20/5	24/4 25/13 27/22 28/9 30/16 30/24 interview [1] 33/25 into [4] 6/14 10/9 24/13 26/21 INVESTIGATION [1] 1/4 involved [7] 5/5 5/9 5/12 15/13 23/1 23/3 25/2 involving [1] 12/6 is [34] 3/18 4/4 5/12 9/10 10/2 10/5 10/7	least [3] 7/18 22/12 34/4 left [2] 23/25 24/1 left [1] 23/25 legal [2] 19/9 33/7 let [10] 5/18 9/17 11/9 13/13 15/18 29/3 30/21 30/22 32/17 38/3 Let's [2] 15/18 19/16

motion -- moving [1] 10/14 obvious [1] 13/1 move [1] 19/16 obviously [1] 36/25 leverage [1] 27/6 moved [1] 22/3 occasion [1] 7/2 LG [13] 3/22 3/24 4/11 6/7 6/23 19/1 moving [2] 10/14 11/20 occupation [1] 3/14 MR [2] 3/9 32/9 19/8 24/4 24/12 27/16 27/22 30/24 33/6 occur [2] 8/13 24/17 lie [1] 34/14 Mr. [13] 4/3 14/11 17/15 30/7 31/16 32/4 occur -- [1] 8/13 like [3] 12/13 26/25 29/13 occurred [4] 9/6 24/20 27/2 32/12 32/12 33/12 33/24 34/8 35/6 35/13 38/14 October [1] 5/11 limits [1] 26/9 Mr. Howard [3] 31/16 32/4 32/12 litigated [1] 12/8 Mr. Raff [3] 17/15 33/12 35/6 Odgen [2] 3/17 3/19 Mr. Raff -- [1] 34/8 litigating [1] 15/2 of -- [3] 16/11 16/12 16/17 litigation [1] 12/21 off [4] 20/15 24/12 30/17 30/20 Mr. Riggs [1] 35/13 little [2] 5/19 34/17 Mr. Sales [2] 4/3 38/14 office [1] 19/7 LLC [4] 1/21 2/19 3/22 3/25 Mr. Seelye [1] 14/11 offices [2] 3/2 3/19 Mr. Shaw [1] 30/7 load [8] 4/17 4/19 6/8 12/7 26/8 26/10 officially [1] 6/19 Mr. Stumbo [1] 33/24 26/16 26/21 Ogden [1] 2/16 long [1] 16/18 Ms. [2] 21/19 21/22 **Oh [4]** 8/18 13/24 24/16 37/22 lot [3] 16/12 16/15 35/8 Ms. Williams [2] 21/19 21/22 okay [54] LOUISVILLE [9] 1/6 1/23 2/13 2/17 2/20 much [5] 7/14 12/17 12/19 16/7 38/14 on [82] 3/4 3/13 18/22 39/14 Muhlenberg [1] 26/18 on -- [4] 7/7 13/8 22/25 26/2 lull [1] 22/9 must [1] 15/24 on-the-record [1] 31/24 my [29] 4/5 5/19 6/4 9/9 10/1 10/5 10/20 once [1] 13/4 13/13 17/25 18/1 19/23 20/17 20/18 20/19 one [14] 4/18 9/4 9/24 15/2 15/10 16/10 made [4] 13/8 31/16 35/6 35/14 23/2 23/16 23/17 24/2 27/6 30/1 32/1 36/4 18/25 21/10 25/1 27/5 36/3 36/9 36/22 main [2] 27/21 28/9 36/25 37/12 37/15 39/7 39/9 39/12 39/13 36/24 major [2] 6/9 6/15 My -- [1] 23/2 ongoing [1] 24/14 make [3] 8/9 19/25 34/13 only [12] 4/18 8/21 9/24 20/21 20/21 making [4] 29/22 34/19 35/9 37/24 25/14 29/20 31/2 31/9 32/5 36/22 37/13 managing [1] 5/8 N-A-S[1] 6/11 only -- [1] 20/21 manufacturer [1] 4/21 name [6] 3/10 9/11 15/20 19/22 32/18 open [1] 29/8 many [2] 17/11 25/2 opportunity [1] 27/1 33/17 MARKED [1] 38/15 names [1] 9/17 opposed [1] 23/11 Market [1] 2/20 NAS [6] 6/11 12/22 13/3 13/4 14/18 or [49] marriage [1] 39/10 or -- [1] 32/13 26/22 Martyn [1] 14/12 National [2] 2/12 3/3 order [4] 5/21 16/17 20/6 25/4 matter [3] 7/6 10/7 37/24 nature [5] 8/17 9/25 26/7 28/8 34/25 other [15] 10/13 15/16 16/16 17/14 matters [1] 36/17 21/21 21/22 21/23 22/20 22/21 24/7 24/25 needed [2] 7/7 25/4 maximum [1] 12/15 negotiated [3] 26/22 31/6 34/1 26/24 38/3 38/5 38/9 may [58] negotiating [1] 23/4 others [1] 35/9 may -- [1] 22/7 negotiation [3] 12/21 22/22 31/25 ought [1] 36/5 May the [1] 37/3 negotiations [2] 20/8 25/5 our [10] 10/6 10/7 11/20 20/10 23/4 23/5 25/1 28/9 29/14 35/13 maybe [2] 5/12 12/13 never [2] 11/1 37/17 me [33] 3/14 3/18 4/13 5/18 7/2 8/11 Newell [3] 2/16 3/17 3/19 out [6] 8/9 22/13 26/6 26/15 27/11 33/22 9/17 10/20 11/9 12/4 13/5 13/13 15/18 next [6] 18/17 19/17 19/20 24/19 29/11 out -- [1] 26/15 15/22 15/25 16/4 20/3 20/20 20/21 24/11 29/12 outcome [1] 39/11 25/18 30/21 30/22 31/3 31/19 32/3 32/17 outs [1] 13/6 nixed [1] 37/6 33/15 37/2 38/3 38/4 39/7 39/7 no [31] 1/5 1/10 2/3 9/19 11/1 11/13 over [1] 12/19 me -- [1] 10/20 11/18 14/25 14/25 14/25 15/3 15/11 15/16 own [1] 15/14 mean [4] 9/19 15/4 15/5 22/8 15/17 15/24 17/16 17/17 17/20 21/8 21/17 meaning [1] 13/19 21/24 22/16 28/24 31/5 33/4 36/3 36/3 meaningful [2] 9/18 25/5 36/9 38/10 38/15 39/11 package [1] 29/16 meet [1] 24/24 no -- [1] 14/25 pages [1] 39/8 meeting [5] 19/6 19/13 29/8 33/6 36/15 part [15] 7/17 12/20 12/21 13/11 13/12 nonconforming [4] 4/17 4/19 6/8 12/6 20/18 23/4 23/5 27/9 27/17 28/23 29/5 meetings [6] 16/8 16/8 16/12 16/13 None [3] 17/4 17/6 21/24 16/14 17/24 normal [1] 34/11 29/10 29/14 37/17 meetings -- [1] 16/8 normally [1] 7/5 parte [3] 34/19 35/3 35/22 member [11] 10/1 10/23 11/2 11/8 11/12 North [31] 4/20 4/23 6/5 6/13 6/14 7/25 participate [4] 18/18 19/9 29/17 31/1 17/8 17/18 19/13 31/12 38/10 38/11 9/23 9/25 10/8 10/12 17/2 18/20 20/10 participated [4] 18/13 19/18 29/9 35/21 members [4] 11/10 19/8 33/6 34/10 23/5 24/11 24/14 25/13 25/15 25/20 25/23 participating [2] 33/2 36/9 merits [1] 17/2 25/25 26/4 26/8 26/12 26/13 27/16 28/11 participation [1] 36/11 might [1] 8/8 28/14 28/18 29/19 36/12 particular [5] 4/6 4/11 5/4 9/22 15/21 mind [1] 34/4 not [40] parties [7] 16/9 22/13 22/20 22/21 30/12 mine [1] 36/20 not -- [2] 14/25 23/15 35/18 39/10 minutes [1] 25/6 Notary [3] 39/4 39/12 39/18 past [1] 7/10 mistaken [1] 32/2 notes [4] 23/16 23/17 39/7 39/9 pays [1] 25/21 notice [3] 6/20 7/14 12/12 Mm-hmm [1] 22/1 peak [1] 12/13 months [1] 10/4 November [3] 5/12 6/20 39/12 people [9] 16/14 17/3 19/1 23/2 23/2 more [2] 26/16 34/2 now [9] 6/18 8/4 10/5 10/7 10/20 13/13 24/12 28/7 35/8 35/16 32/21 34/23 37/5 morning [1] 33/13 people -- [1] 17/3 most [2] 27/17 30/3 number [1] 35/16 performed [1] 11/15 mostly [1] 28/5 period [10] 4/10 8/1 8/6 9/3 14/22 14/22 motion [5] 6/11 8/10 10/6 10/7 10/14 23/22 23/24 31/21 38/7 motion -- [1] 10/6 Oaks [1] 18/9

#### putting [1] 20/15 responded [3] 14/16 15/13 15/15 responsibility [1] 18/25 Q person [3] 10/2 10/18 30/2 responsible [6] 20/23 23/3 30/3 30/5 personally [2] 21/18 33/3 question [5] 10/11 10/15 10/21 11/9 37/17 37/20 persons [1] 35/20 restriction [1] 26/22 perspective [1] 22/12 questions [4] 4/5 35/9 35/12 35/15 result [1] 19/12 physically [1] 23/19 quite [1] 8/18 results [1] 27/20 place [7] 20/9 22/25 32/15 34/11 35/11 revenue [4] 13/16 13/22 32/8 37/14 35/17 39/5 review [2] 23/16 23/17 radio [2] 33/12 33/25 planning [1] 7/13 Richard [2] 17/11 29/21 plants [1] 26/18 Raff [6] 17/11 17/15 29/21 33/12 34/8 rider [11] 12/9 12/9 12/23 13/2 13/7 13/9 Plaza [2] 2/16 3/13 23/8 25/22 26/4 27/8 28/13 rapidly [1] 5/17 pleading [1] 10/14 riders [1] 12/17 rate [31] 5/21 6/9 6/9 6/15 6/16 6/24 7/7 please [1] 3/10 Riggs [2] 7/5 35/13 7/12 7/13 7/18 7/22 10/9 10/13 10/25 11/2 right [29] 5/18 6/1 6/18 8/14 9/12 9/21 PLLC [1] 2/16 PNC[2] 2/16 3/13 11/5 11/11 11/16 12/1 12/8 13/2 13/11 10/22 11/4 11/6 11/14 11/23 13/13 13/18 13/12 13/15 13/17 13/17 13/22 13/24 point [3] 18/11 29/21 33/21 16/21 18/3 18/7 19/2 19/16 20/25 24/8 18/19 28/12 30/23 position [2] 20/13 20/14 25/18 33/1 34/16 35/5 35/25 36/10 36/24 position -- [1] 20/13 rate -- [2] 6/9 7/12 37/11 38/13 rates [4] 1/5 1/10 6/21 12/10 possible [2] 8/9 20/11 roof [1] 26/15 room [17] 16/10 16/11 23/20 23/23 24/1 rather [2] 15/8 28/3 possible -- [1] 20/11 posturing [1] 15/4 **RE[1]** 1/4 24/4 24/13 30/9 30/10 31/11 31/15 31/20 reached [3] 27/15 27/18 29/6 power [1] 26/17 31/23 34/9 35/7 35/20 35/21 precisely [3] 19/4 23/18 35/2 ready [1] 24/25 room -- [1] 30/9 prefiled [4] 14/7 14/8 14/9 14/10 real [2] 27/18 27/18 rooms [1] 16/16 prefiled -- [1] 14/7 really [9] 4/18 5/5 8/22 8/25 14/2 16/15 RPR [1] 1/21 20/12 20/14 25/3 prehearing [2] 16/20 18/5 ruling [1] 37/24 Really -- [1] 14/2 preparation [1] 20/17 running [1] 5/8 recall [32] 5/10 6/22 9/10 9/12 9/20 12/1 prepare [2] 13/7 14/4 running -- [1] 5/8 prepared [4] 14/11 14/14 15/14 20/22 15/22 15/25 16/3 16/4 16/15 16/24 17/2 17/15 18/14 18/20 20/3 20/5 20/9 30/22 preparing [2] 18/23 23/21 31/20 31/25 32/1 32/4 32/5 32/10 33/1 said [10] 17/12 21/15 22/3 22/3 29/13 presence [2] 16/2 32/25 present [5] 8/12 13/2 16/9 28/19 33/9 33/8 33/15 34/2 35/5 37/3 32/4 36/3 36/8 39/7 39/8 recall -- [1] 15/22 SALES [5] 1/17 3/1 3/11 4/3 38/14 presented [2] 29/9 37/9 recollect [1] 19/3 salutation [2] 21/14 21/21 presents [1] 26/8 recollection [26] 5/24 6/4 8/4 8/7 8/19 president [1] 14/14 salutations [1] 17/14 presiding [1] 34/10 9/21 10/2 11/15 17/7 17/22 18/1 18/12 same [5] 10/14 11/9 23/19 23/23 24/4 19/17 20/25 21/5 24/15 32/6 32/22 33/5 press [1] 33/24 saw [ 17/12 17/12 22/2 34/17 34/18 35/19 36/1 36/5 37/23 38/5 presumably [1] 24/12 saw -- [1] 17/12 recommended [2] 29/4 30/5 presume [1] 3/18 say [19] 6/25 7/15 10/19 16/8 20/13 previous [1] 31/13 record [13] 6/19 11/4 22/14 30/18 30/20 21/13 23/1 24/21 26/2 26/24 27/23 32/14 32/2 33/12 33/16 34/9 34/14 36/6 36/7 principally [2] 14/18 24/25 32/16 32/24 34/2 34/6 35/1 36/1 37/19 prior [7] 4/22 6/2 7/18 7/23 10/24 11/16 39/9 say -- [1] 34/6 record -- [1] 36/7 **scrivener** [1] 28/5 39/6 records [1] 17/25 seated [1] 34/10 private [1] 24/7 redirected [2] 10/3 10/18 probably [7] 5/11 7/5 13/3 18/22 21/4 second [1] 5/25 reduced [1] 39/7 secondhand [1] 31/9 30/2 32/2 reference [4] 6/22 18/8 18/11 31/16 probably -- [1] 18/22 seconds [1] 30/18 problem [1] 26/19 referencing [1] 24/9 see [5] 9/17 16/20 18/1 32/18 34/16 referred [1] 11/5 Seelye [3] 14/10 14/11 25/1 problem -- [1] 26/19 refresh [2] 18/11 34/16 regard [10] 4/9 4/25 10/24 11/10 12/4 problems [2] 7/8 32/9 senior [1] 14/13 procedural [4] 8/17 9/25 10/11 10/15 sense [1] 32/1 13/25 18/17 18/19 30/23 34/21 separate [1] 24/13 procedurally [1] 10/10 reject [1] 28/25 separated [2] 23/21 23/24 proceeding [1] 34/22 prodding [1] 24/23 rejected [1] 27/11 September [4] 4/4 4/10 8/2 9/8 related [2] 37/20 39/10 production [1] 14/16 serious [1] 5/13 professional [1] 17/12 relates [1] 36/12 served [1] 26/10 profile [1] 4/19 relationship [1] 5/1 service [27] 1/1 2/9 4/15 4/25 5/21 7/8 relevancy [1] 4/6 progress [1] 29/22 8/6 9/15 12/9 12/9 12/12 12/22 13/2 13/7 remember [8] 5/13 18/5 19/12 31/15 13/9 17/23 23/8 25/11 25/21 25/22 26/4 projects [1] 4/11 proposal [3] 27/9 28/15 29/3 26/18 27/8 28/13 28/21 32/23 34/22 32/25 34/8 35/2 35/24 remember -- [1] 35/2 proposed [2] 13/9 28/24 set [1] 39/6 removed [1] 29/15 reported [4] 27/20 27/24 27/24 27/25 settle [2] 20/12 32/8 provide [2] 15/5 25/3 settlement [21] 20/7 20/7 20/8 20/20 PSC [2] 7/9 19/13 reporting [3] 1/21 14/13 23/2 PUBLIC [15] 1/1 2/9 4/15 4/25 5/21 7/8 22/11 22/25 23/4 25/4 25/5 25/25 27/10 represent [4] 3/24 7/3 33/10 38/2 8/6 9/15 17/23 28/20 32/23 34/22 39/4 28/3 28/9 28/24 29/4 29/10 29/16 30/10 39/12 39/18 requests [5] 14/6 14/16 14/17 15/15 33/22 34/1 37/8 purposes [2] 4/2 33/11 15/15 settlement -- [1] 20/7 settling [1] 15/3 requirement [4] 13/16 13/22 32/8 37/14 pursuant [1] 5/20 put [6] 19/5 22/14 34/14 34/14 36/19 several [1] 10/4 resolve [2] 15/6 15/7 resolved [2] 37/13 37/21 36/25 Shaw [2] 30/2 30/7 respect [1] 11/2

#### stood [1] 36/3 these [4] 9/18 14/13 25/2 35/18 Street [5] 1/22 2/12 2/17 2/20 3/3 these -- [1] 35/18 they [35] 4/14 5/16 5/17 5/20 7/13 12/17 she [2] 9/16 22/3 strictly [1] 17/11 sheet [5] 11/24 15/21 19/21 32/18 33/17 structure [1] 28/12 13/4 13/9 16/13 16/13 22/13 23/25 24/6 Stumbo [1] 33/24 24/23 24/23 26/14 26/17 26/23 27/6 28/22 sheets [1] 2/3 29/13 30/15 31/17 31/17 31/17 32/7 32/8 shortly [1] 34/24 submitted [1] 14/17 should [4] 8/9 8/10 10/10 13/9 Subsequent [1] 11/19 34/11 35/16 35/22 36/1 36/3 36/8 37/6 show [4] 11/24 15/19 19/20 32/17 subsequently [1] 19/11 37/7 sign-in [6] 2/3 11/24 15/21 19/21 32/18 substantive [3] 14/25 25/5 28/17 They -- [1] 4/14 thing [5] 16/19 19/20 20/19 31/2 37/13 such [3] 11/8 36/2 36/4 signature [8] 15/23 19/22 19/23 32/19 Suite [1] 1/22 things [4] 14/1 15/7 34/5 37/20 33/18 36/18 36/22 36/25 supervision [1] 39/8 things -- [1] 15/7 Simpson [2] 2/11 3/2 support [1] 34/13 think [11] 10/10 18/6 27/17 29/11 30/21 simultaneously [1] 10/13 surcredit [13] 27/9 28/15 28/17 28/20 32/18 35/13 36/5 36/7 37/4 37/7 thinking [4] 4/4 5/10 10/5 10/6 28/23 29/2 29/5 29/13 29/15 30/4 30/6 since [2] 34/3 34/4 sir [8] 5/18 6/1 6/18 16/21 35/5 35/25 this [22] 7/1 8/10 8/10 9/10 9/22 10/10 30/11 37/6 36/10 38/13 sure [10] 6/25 8/25 18/14 18/23 18/24 10/24 12/21 14/21 15/4 15/5 19/5 22/15 six [1] 37/25 23/11 25/16 26/24 30/12 35/10 36/6 36/8 19/25 23/16 26/5 30/19 35/4 slightly [1] 13/14 swamped [1] 7/6 37/24 39/13 small [3] 16/9 16/10 30/9 switch [1] 8/22 this -- [1] 12/21 sworn [4] 1/15 3/1 39/5 39/6 so [23] 4/5 5/9 7/12 10/5 12/14 12/24 those [10] 8/16 12/17 13/19 16/16 31/1 13/5 17/25 18/7 20/17 20/22 25/2 25/7 32/12 34/12 34/13 34/15 35/1 25/23 26/19 27/2 27/4 29/13 31/5 34/5 through [6] 4/4 8/2 20/21 22/19 26/15 take [13] 7/24 10/22 15/9 15/18 16/21 36/21 37/18 39/9 38/8 some [23] 7/7 7/8 9/17 10/9 12/12 16/7 17/17 21/18 22/5 26/13 27/3 30/21 31/10 Thursday [1] 17/22 18/8 18/10 22/8 22/14 22/23 26/17 27/7 36/10 Thursday -- [1] 17/22 time [29] 4/3 4/6 4/23 5/19 6/22 8/1 8/6 31/16 32/9 33/23 33/25 34/4 35/12 35/14 taken [7] 3/2 22/6 22/9 35/7 39/5 39/7 35/15 36/7 36/17 39/9 9/3 9/7 14/22 14/22 20/15 23/14 23/15 somebody [5] 10/3 10/17 10/18 15/24 taking [4] 20/9 22/25 35/11 35/17 23/16 23/17 23/23 23/24 25/6 25/9 28/1 36/18 talk [1] 5/22 31/11 31/21 34/6 35/1 35/4 37/5 38/6 39/5 someone [4] 5/8 8/11 31/3 36/25 tangential [1] 29/20 to -- [3] 16/18 34/14 36/15 tariff [17] 4/14 4/17 4/23 5/7 5/14 6/6 something [2] 7/1 33/25 today [1] 12/13 6/8 7/4 8/1 12/7 25/14 25/22 26/1 26/11 Todd [1] 2/19 sometime [2] 5/11 37/25 sort [7] 15/1 18/10 22/14 27/12 33/25 26/22 28/10 28/12 together [2] 10/15 13/3 35/10 36/7 tariff for [1] 28/12 told [5] 15/10 31/3 37/6 38/4 38/9 too [2] 7/6 26/5 South [2] 2/12 3/3 taxed [1] 12/14 **SPECIAL** [1] 2/9 team [3] 7/17 19/9 33/7 too -- [1] 26/5 telephone [1] 8/9 specific [3] 8/8 30/7 32/24 Tower [2] 2/12 3/3 specifically [5] 6/25 30/24 32/5 34/2 tell [14] 3/14 4/13 6/19 8/11 9/6 12/4 transcript [2] 36/6 39/8 14/7 15/22 16/4 20/3 31/19 32/3 33/15 trial [2] 18/23 34/11 split [1] 24/12 37/2 true [2] 7/20 39/8 spoken [1] 19/4 ten [1] 26/13 truncated [1] 22/14 tension [1] 12/18 trust [2] 3/21 15/23 spring [1] 5/23 terms [4] 1/6 1/10 4/5 13/19 **SS [1]** 39/1 truth [1] 34/14 staff [27] 8/5 9/13 9/16 10/1 10/24 11/2 terrible [1] 9/10 try [2] 20/22 20/22 11/8 15/11 15/12 15/13 15/14 15/14 17/8 testimony [10] 12/25 14/4 14/8 14/9 trying [3] 15/6 24/9 27/6 14/10 22/5 22/8 22/9 39/6 39/7 19/13 21/1 28/20 29/1 29/9 29/12 29/17 Tuesday [1] 21/2 29/25 30/3 31/12 37/5 38/5 38/6 38/10 testimony -- [1] 14/9 two [14] 5/14 5/21 6/16 10/25 11/5 than [7] 15/8 15/16 16/16 17/14 21/21 11/15 13/16 18/19 19/25 23/12 23/13 staff -- [1] 9/13 stainless [31] 4/20 4/20 4/24 6/6 6/13 38/3 38/9 25/19 32/10 32/12 6/14 7/25 9/23 9/25 10/8 10/12 17/3 18/20 Thanks [1] 38/14 two -- [1] 5/14 20/10 23/6 24/11 24/14 25/14 25/15 25/20 that [199] typewritten [2] 39/8 39/8 that -- [11] 5/25 7/1 9/2 15/5 16/1 16/19 25/23 26/1 26/5 26/8 26/12 27/16 28/11 typically [1] 16/19 28/14 28/19 29/19 36/12 23/14 24/25 26/10 28/1 32/7 Stainless -- [1] 6/14 that -- because [1] 28/16 that's [8] 5/25 7/20 25/17 36/20 36/24 ultimately [8] 5/20 14/12 25/21 26/12 **Stainlesses** [1] 26/14 27/8 27/10 27/11 29/8 stand [1] 36/1 37/7 37/15 38/13 **Standing [1]** 6/13 the -- [11] 4/18 6/11 7/6 12/22 20/18 unaware [1] 36/8 start [1] 24/21 26/17 28/1 30/14 30/15 34/12 34/21 under [5] 13/22 13/22 26/11 39/7 39/13 their [14] 4/25 7/18 11/16 11/19 12/12 understanding [11] 5/19 7/16 13/6 started [2] 12/25 13/5 state [4] 3/10 35/16 39/1 39/4 12/14 15/14 25/24 26/14 26/21 27/5 27/6 23/10 24/10 25/10 25/16 30/1 31/14 37/12 **stated** [1] 39/5 34/11 35/10 37/15 statement [8] 1/15 3/1 4/3 7/16 25/10 them [9] 11/16 14/14 20/14 20/15 20/16 understandings [1] 31/13 22/23 24/24 28/12 35/22 35/6 38/17 39/5 unique [1] 25/24 then [14] 4/17 6/8 10/18 16/11 22/9 statements [5] 34/12 34/13 34/15 35/9 until [2] 14/23 25/6 22/10 22/11 23/23 27/3 27/8 28/15 29/2 up [8] 20/8 28/3 28/5 28/6 36/1 36/3 35/15 stayed [1] 23/25 34/3 34/25 36/17 37/13 steel [1] 4/20 there [55] upon [1] 26/5 stenographic [2] 39/7 39/9 there's [1] 12/18 upon -- [1] 26/5 us [7] 13/1 15/10 24/24 25/3 29/13 29/23 Steve [2] 14/10 25/1 thereabouts [2] 5/11 38/1 Steve's [1] 25/8 thereafter [4] 5/17 6/10 34/24 39/7 37/6

### **who -- [2]** 10/19 30/8 U whoever [1] 30/15 usage [1] 12/13 whoever -- [1] 30/15 whole [1] 30/15 use [2] 6/18 12/22 using [3] 6/21 18/10 32/10 whose [1] 9/9 utilities [11] 1/11 6/17 7/3 13/8 20/13 whose -- [1] 9/9 26/9 26/11 26/13 29/3 30/16 35/14 why [1] 13/8 utilities were [1] 20/13 will [3] 5/22 6/19 11/24 utility [7] 5/7 12/11 12/18 14/19 26/20 Williams [3] 21/12 21/19 21/22 28/7 28/19 winter [1] 5/22 withdraw [1] 29/3 without [1] 29/5 variety [1] 14/17 witness [3] 2/14 14/11 39/6 various [1] 19/7 witnesses [2] 14/4 16/18 very [2] 5/17 16/17 woman [1] 9/9 vice [1] 14/13 words [1] 10/13 video [1] 36/6 work [6] 4/11 7/22 7/24 7/25 11/15 view [1] 27/7 13/25 view -- [1] 27/7 work -- [1] 7/24 worked [6] 7/17 13/21 18/14 18/21 26/6 27/11 walk [1] 22/18 working [5] 9/22 10/4 12/1 12/25 13/6 WALTER [3] 1/17 3/1 3/11 worst [1] 20/19 want [3] 4/3 12/16 26/2 would [36] 7/2 7/5 8/11 8/16 8/20 8/21 wanting [2] 20/10 34/13 13/21 14/10 16/13 16/19 17/10 17/21 18/8 was [117] 18/9 18/22 19/4 20/19 20/20 21/2 21/11 was -- [7] 4/18 8/22 20/17 22/10 23/10 21/15 22/17 22/23 23/17 23/25 24/1 25/12 29/11 34/5 26/17 28/6 28/11 28/23 28/25 31/2 31/3 was the [1] 28/1 31/8 31/9 wasn't [2] 20/12 22/11 would only [1] 8/21 way [8] 5/13 8/11 8/11 8/11 14/3 20/12 wouldn't [1] 22/16 29/20 34/1 wrap [2] 20/7 36/17 we [44] wrap-up [1] 37/4 We -- [1] 26/12 written [1] 28/2 we'd [1] 26/25 wrong [5] 6/3 10/2 10/17 18/2 33/25 We'll [1] 22/18 we're [2] 15/4 16/18 we've [1] 11/16 yeah [4] 21/15 23/7 24/16 37/25 Wednesday [1] 3/4 years [1] 17/11 week [7] 18/8 18/24 19/17 22/18 29/11 yes [24] 3/20 3/23 4/1 4/12 5/2 8/3 9/14 29/12 36/15 9/24 12/2 13/20 14/5 16/23 17/10 19/19 weeks [1] 37/25 20/2 21/20 27/4 27/23 30/13 31/22 32/20 Welch [3] 2/16 3/17 3/19 33/14 33/19 36/17 well [3] 15/23 23/22 36/14 Yes -- [1] 9/14 went[1] 33/12 yet [2] 5/15 24/25 were [62] you [121] were -- [4] 14/12 24/23 27/10 27/17 you -- [1] 5/3 weren't [3] 20/15 24/24 32/7 you'll [1] 32/18 West [2] 2/17 2/20 you're [3] 8/25 15/6 21/18 what [33] 4/13 4/16 6/11 6/15 12/4 you've [2] 15/10 38/4 13/25 15/4 15/22 16/4 16/15 20/3 20/23 young [3] 10/19 10/19 10/20 22/19 22/20 24/9 25/20 25/20 26/19 28/8 your [26] 3/10 3/12 3/14 4/2 5/23 7/16 29/22 30/21 30/22 31/3 31/19 32/3 32/4 15/20 15/23 16/2 18/11 19/22 19/22 24/3 33/15 34/2 34/3 35/6 37/2 38/4 38/9 24/18 25/10 27/20 29/18 32/18 32/19 **What -- [1]** 25/20 33/17 33/18 34/17 35/25 36/11 36/18 38/4 what's [2] 12/20 12/20 yours [1] 36/23 what's -- [1] 12/20 when [25] 5/12 5/16 6/8 6/22 7/14 12/13 12/24 12/24 21/13 22/11 22/11 22/12 23/23 23/24 23/25 25/7 25/23 27/4 30/10 30/10 31/11 33/11 34/6 37/5 37/7 when -- [1] 22/11 where [4] 3/16 15/6 16/8 32/11 whether [3] 5/14 27/24 35/22 which [17] 5/10 5/22 6/9 8/11 11/21 12/7 13/14 15/3 15/20 17/21 23/8 26/23 27/9 28/11 29/9 29/21 31/16 which -- [1] 15/3 while [1] 22/9 who [15] 7/5 8/19 8/23 10/19 10/20 14/10 14/12 14/12 15/2 19/3 21/11 25/1 30/8 30/8 35/21